

## HOW TO GET SOMEONE TO MEET YOU

Physical meetups can be a powerful tool to touch someone's life. They are an opportunity to connect on a more personal level, deepen relationships, and meet needs. Here are 3 simple steps that will help in setting up a meetup with someone.

### 1. ESTABLISH THE VALUE AND IMPORTANCE OF MEETING IN-PERSON

Let them know why you're meeting up so they know what's in it for them - to catch up, to go through Next Step, to help with a need, or simply to encourage! This gives context, purpose, and direction to the meet-up.

Give reasons why physical meetups are better than video calls!

- *"Video calls are great but they're just not the same!"*
- *"Our conversations will be so much richer and livelier in person!"*
- *"The cafe we will be going to has a great vibe. It would be great to hang there with you!"*

### 2. HAVE A PLAN

It's easier for someone to agree to a plan, than to create one. When asking for a meetup, offer a plan; they can always say no or offer changes to it.

- Consider their rough schedule and pick times that work in their favour. E.g. whether or not they have young kids and have to be home early, for youth, some might have curfews.
- Propose a time, date, location, and activity.
  - i. Choose a conducive and accessible location.
  - ii. Offer some meeting time options which are already open for you.
  - iii. *"Let's schedule a time to meet at Cafe X! How does Wednesday, 2pm sound? Or does Saturday at 11am work better for you?"*
- Plans have start and end times. Let them know what the time commitment is.

### 3. LOOK FOR SPECIFIC COMMON INTERESTS

Someone is more likely to meet you over something that interests or concerns them. Ask about their interests, take note of any needs they have.

Here are some examples:

- *"I've noticed you usually run at 6pm, would you want to meet up and run together sometime?"*
- *"Since we're in phase 2, what do you miss eating the most?"*
- *"Have you tried the new hummus from Glasshouse? We should totally go get some together when we meet up!"*